

RACING TOWARDS A SMART FUTURE

EXHIBITOR AND SPONSORSHIP OPPORTUNITIES

SIX industry segments
ONE interactive event
MORE opportunities to connect, build and grow



April 30 - May 4, 2022 • Charlotte Convention Center, Charlotte, NC

COMPANIES THAT HAVE ATTENDED PREVIOUS TAPPI EVENTS

A. CELLI PAPER

A.W. FABER-CASTELL S.A.

AB ENZYMES AB ENZYMES, INC.

ABB INC.

ABB INDUSTRIAL SYSTEMS INC.

ABB LORENTZEN & WETTRE

ABB LTD

ABO AKADEMI UNIVERSITY

AC KINETICS ACA FINLAND

ADVANCED COIL TECHNOLOGY, LLC

ADVANCED DYNAMICS

AGC CHEMICALS AMERICAS

AGGREKO, LLC AGILIS CHÉMICALS AHLSTROM-MUNKSJO AIR MONITOR CORP ALBANY INTERNATIONAL ALLEGIANCE CHEMICAL ALLMAX SOFTWARE, INC. ALSIP MINIMILL

AMERICAN FOREST & PAPER ASSOCIATION AMERICAN FOREST FOUNDATION

AMERICAN ROLLER BEARING CO. AMERICAN ROLLER COMPANY

AMETEK

AMETEK SURFACE VISION ANDERSON SNOW

ANDRITZ FABRICS AND ROLLS

ANDRITZ INC.

ANDRITZ NOVIMPIANTI S.R.L.

ANDRITZ OY

ANDRITZ PULP & PAPER

AOT API METROLOGY

APPLE INC. ARAB

ARAKAWA CHEMICAL

ARAKAWA CHEMICAL INDUSTRIES LTD.

ARCHROMA U.S., INC. **ARIES CHEMICAL ASCENSUS SPECIALTIES** ASTENJOHNSON

ASTENJOHNSON ADVANCED FABRICS

ATLANTIC PACKAGING

ATLANTIC PACKAGING PRODUCTS LTD.

ATS INNOVA

ATTIS INNOVATIONS LLC

AUGURY

AUSTIN INDUSTRIAL

AUTOMATIC HANDLING INTL., INC.

AVERY DENNISON AXCHEM CANADA AXCHEM USA AZCO, INC.

BADGER PAPER MILLS INC. BAHR BROTHERS **BAISCH ENGINEERING** BANAYOTE PHOTOGRAPHY

BASE

BASF CANADA

BAYLISS MACHINE & WELDING

BELLMER BELLMER GMBH BERCEN

BILLERUDKORSNÄS BINGHAMTON UNIVERSITY BLACKSTART RELIABILITY LLC

BLANKOPHOR BLAST-OF-LIFE INC. BMJ (BUKIT MURIA JAYA) BONETTI CO., INC.

BORGWARNER - TRANSMISSION SYSTEMS

BOWATER INC.

BPI

BPM INC

BRAD FOOTE GEAR WORKS BRUGGEMANNCHEMICAL U.S., INC.

BTG AMERICAS BTG ECLEPENS S.A. BUCKMAN BYO-GON INC. C & R COMPLIANCE CANFOR PULP INNOVATION

CAPITAL ADHESIVES & PACKAGING CORP.

CARAUSTAR CARBO CERAMICS CARD HOLDINGS CARGILL INC.

CARVAJAL PULPA Y PAPEL S.A.

CARVER PUMP CO. CASCADES INC. CASCADES SONOCO CDC, NIOSH

CECO ENVIRONMENTAL/KB DUCT

CELANESE **CHEMOURS** CHEMTREAT INC.

CHEMTREAT PULP & PAPER

CHEM-TREND CIANBRO

CLEANTECH PARTNERS INC. **CLEARWATER PAPER** CLEARWATER PROJECTS LTD

CMPC PULP SPA

COASTAL ALABAMA COMMUNITY COLLEGE

COATEX **COLARUS GROUP** COLD JET COLDWATER - CTP COLDWATER GROUP, INC. CONMARK

CONSULTING CORE LINK INC

CORENSO WISCONSIN BOARD, LLC

CORNING INC. **CP KELCO** CR MEYER

CRI CATALYST COMPANY

CRISTINI

CRISTINI NORTH AMERICA

DANFOSS DRIVES

DART CONTAINER CORPORATION DAVID A. COLEMAN, CONSULTANT **DEKKER VACUUM TECHNOLOGIES DELMHORST INSTRUMENT CO**

DESALITECH **DEUBLIN COMPANY** DHI

DIALIGHT

DIXIE CHEMICAL DLZ INDUSTRIAL DOMTAR INC. DOMTAR PAPER

DONALDSON

DOMTAR PERSONAL CARE

DOUBLE E COMPANY DOUG SWEET & ASSOCIATES DOW CHEMICAL COMPANY DUBOIS CHEMICALS, INC.

DUPONT

DUPONT PROTECTION TECHNOLOGIES

DURECO GHANA CO LIMITED

DYNACERT INC. E.I. DUPONT E.L.I. INC

E+E ELEKTRONIK CORPORATION EBARA PUMPS AMERICAS CORP.

ECOLAB

ECONOTECH SERVICES LTD. **ECOSE TECHNOLOGY ECOSYNTHETIX**

EDT

ELDORADO BRASIL CELULOSE SA **ELECTRO STATIC TECHNOLOGY**

ELOPAK

EMTEC ELECTRONIC GMBH

ENCAPSYS, LLC ENERQUIN AIR INC. **ENP PUBLISHING GROUP**

ENZYMATIC DEINKING TECHNOLOGIES

ESKO PACIFIC SALES LTD. EVENT CAPTURE SYSTEMS, INC. **EVERLIGHT CHEMICAL** EVERLIGHT USA, INC.

EVOOUA WATER TECHNOLOGIES FABINY GMBH PARTNERING W/RUNTECH

FABIO PERINI NORTH AMERICA

FAGEN, INC. FASTMARKETS RISI **FELKER BROTHERS FELTEST EQUIPMENT**

FIBERLEAN TECHNOLOGIES LTD.

FIBERTEQ FINBOW FIREFLY AB FIRST LINE TECHNOLOGY

FISHER ARNOLD FISHER INTERNATIONAL INC. **FIVE STAR PRODUCTS**

FIVES NORTH AMERICAN COMBUSTION, INC.

FLUKE FLUOR

FOCUS OPTICAL ALIGNMENT, INC. FOODSERVICE PACKAGING INSTITUTE FOREST PRODUCTS ENGINEERS

FORT DEARBORN

FPINNOVATIONS (PAPRICAN)

FP-PIGMENTS

FREW PROCESS GROUP

FSCN, MID SWEDEN UNIVERSITY FUSION INTEGRATED SOLUTIONS GARDNER DENVER BY NASH **GASKET RESOURCES INC**

GEORGIA INSTITUTE OF TECHNOLOGY

GEORGIA-PACIFIC



April 30 - May 4, 2022 • Charlotte Convention Center, Charlotte, NC

COMPANIES THAT HAVE ATTENDED PREVIOUS TAPPI EVENTS

GLENCO

GLOBAL PAPER SOURCE

GLOBAL PROCESS AUTOMATION

GLOBEGISTICS **GOEBEL IMS USA GOLDMAN SACHS GOOD EARTH TOOLS** GOODTHINK INC.

GP MACHINERY DE MEXICO, S.A. DE C.V.

GPM HYDRAULIC CONSULTING, INC

GRACO

GRAPHIC PACKAGING INTERNATIONAL GRAZ UNIVERSITY OF TECHNOLOGY

GREEN BAY PACKAGING INC.

GREENBLUE GREIF, INC GRENOBLE INP GROWTH DYNAMICS

GROWTH SOLUTIONS CONSULTANTS

HANKA ASSOCIATES, LLC HANSFORD SENSORS HARGROVE E & C HDT GLOBAL

HEARTLAND INDUSTRIAL SOLUTIONS

HERGEN S/A

HEXAGON TECHNOLOGIES, INC.

HOLMEN AB

HONEYWELL INTERNATIONAL HONEYWELL PROCESS SOLUTIONS

HOSE MASTER

HS MANUFACTURING GROUP

HTRC INC

HUBER ENGINEERED MATERIALS

HYDRA-STOP HYDRITE CHEMICAL CO.

IBS PAPER PERFORMANCE GROUP

ICHIKAWA NORTH AMERICA

IDCON INC.

IGGESUND PAPERBOARD WORKINGTON

IGI ENVIRO-COATINGS IMBED BIOSCIENCES

IMERYS

IMERYS CLAYS INC.

IMERYS MINERAL JAPAN K.K.

INDIANA UNIVERSITY PURDUE UNIVERSITY

INDULOR AMERICA

INDUSTRIAL ACCESS, INC.
INDUSTRIAL FABRICS ASSOCIATION INTERNATI

INDUSTRIAL SHREDDERS LTD.

INDUSTRIAS INEOS PIGMENTS INGREDION INC.

INGREDION INCORPORATED

INHA UNIVERSITY

INSTITUTE OF APPLIED MECHANICS, RWTH AAC INSTITUTE OF PHYSICS, MONTANUNIVERSITAET

INTERACTIVE AERIAL, INC. INTERNATIONAL GROUP INTERNATIONAL PAPER INTERTAPE POLYMER GROUP IOWA STATE UNIVERSITY IRCON-SOLARONICS ISHMAEL ASSOCIATES

ISRA VISION

ITW PILLAR TECHNOLOGIES

J.M. VOITH SE & CO. KG JACOB HOLM INDUSTRIES

JACOBS ENGINEERING GROUP INC.

JACQUET

JAMES BRINKLEY COMPANY JAMES WALKER MFG. JDMCD CONSULTING INC. JECO PLASTIC PRODUCTS, LLC. JEDSON ENGINEERING JOE SOLBERG INC, DBA JSI

JOHN A. NEUN, LLĆ JOHN CRANE JWM COENEN

KADANT BLACK CLAWSON

KADANT JOHNSON KAMIN LLC KBG TECHNOLOGY

KBR KELVION

KEMIRA CHEMICALS

KEMIRA CHEMICALS CANADA KIMBERLY-CLARK CORPORATION KLASS ASSOCIATES INC.

KNAUF INSULATION

KNOWLTON TECHNOLOGIES

KODAK

KOHLER COATING KOMAX SYSTEMS, INC. KOOLEARTH SOLUTIONS INC.

KOTKAMILLS OY KPI INCORPORATED KRUGER INC.

KRUGER PRODUCTS LP KRUGER TROIS RIVIERES L.P.

KTH ROYAL INSTITUTE OF TECHNOLOGY

KURARAY

KURARAY AMERICA, INC. KYTOLA INSTRUMENTS KYTOLA INSTRUMENTS OY

LABELMASTER LAKE UTOPIA PAPER LANXESS CORPORATION

LENZING AG LI GEAR

LIBERTY PAPER, INC.

LODZ UNIVERSITY OF TECHNOLOGY

LOGICAL SYSTEMS INC. LOXIM AMERICAS LLC

LUBRIZOL

LUXFER MEL TECHNOLOGIES

M.A INDUSTRIES

M.L. GATEWOOD COMPANY

MACHINE DEVELOPMENT TECHNOLOGIES

MACTECH MAINTREX MAJIO INC.

MALLARD CREEK POLYMERS MAN ENERGY SOLUTIONS MARIN INTERNATIONAL

MARS, INC

MAXIM SPECIALTY CHEMICALS PVT LTD

MCKINLEY PAPER MCMASTER UNIVERSITY MCTRON TECHNOLOGIES MELANI PAPER MERICHEM COMPANY

METALTEK INTERNATIONAL

METISSUE

METRO PAPER INDUSTRIES TISSUE GROUP

MIAMI UNIVERSITY MICA CORPORATION MICHELMAN INC.

MID SWEDEN UNIVERSITY MIRON CONSTRUCTION CO., INC.

ML GATEWOOD COMPANY MOBILE LOCKER MOISTTECH CORP

MONASH UNIVERSITY/BIOPRIA

MOORE & ASSOCIATES MOORIM P&P MOVEROLL OY MTR MARTCO

NALCO WATER, AN ECOLAB COMPANY NANCY PLOWMAN ASSOCIATES NASH, BY GARDNER DENVER NATIONAL GYPSUM COMPANY NAYLOR ASSOCIATION SOLUTIONS

NC STATE UNIVERSITY ND PAPER, INC. **NEENAH INC**

NEW FOREST PAPER MILLS LLPP

NEW YORK UNIVERSITY

NEWBERG TURBO PAPER GROUP NEW-INDY CONTAINERBOARD

NEXTWIRE

NGC INDUSTRIES, INC. NIPPON PAPER INDUSTRIES

NORTH AMERICAN MECHANICAL SERVICES, INC.

NORTH CAROLINA STATE UNIVERSITY NORTHERN SPECIALTY CHEMICALS

NOVASTAR LP NOVOZYMES INC. O'NEAL, INC.

OASIS ALIGNMENT SERVICES INC.

OG CORPORATION **OHIO STATE UNIVERSITY** OMEGA MEDIA GROUP OMNOVA SOLUTIONS INC. **OMYA INC**

OMYA INTERNATIONAL AG OMYA MEXICO S.A. DE C.V. ONYX SPECIALTY PAPERS **OPTEST EQUIPMENT**

OSISOFT **OWENS CORNING OX INDUSTRIES** OX PAPERBOARD OY TRIAL AB

PACKAGING CORP. OF AMERICA PANTHER SYSTEMS INC.

PAPER 360 PAPER LYONS LLC

PAPER TECHNOLOGY FOUNDATION

PAPERCOTE LLC PAPERTECH INC. **PAPERWORKS**

PAPERWORKS INDUSTRIES INC. PATHBRIDGE ASSOCIATES

PEARL ENGINEERING CORPORATION PERFORMANCE BIOFILAMENTS



April 30 - May 4, 2022 • Charlotte Convention Center, Charlotte, NC

COMPANIES THAT HAVE ATTENDED PREVIOUS TAPPI EVENTS

PERMEL LTD. **PESMEL** PETRO-CANADA

PETROFER NORTH AMERICA PIXELLE SPECIALTY SOLUTIONS

PLASMINE TECHNOLOGY, INC. PMP - PAPER MACHINERY PRODUCER

PMP AMERICAS **POYRY PPSA PRAXAIR**

PRECISION INDUSTRIAL CONSTRUCTORS

PRECISION ROLL GRINDERS PRECISION ROLL GRINDERS, INC. PRESS TECHNOLOGY & MFG., INC

PRO SERVICES, INC. PROBIOTIC SOLUTIONS

PROCEMEX PROCEMEX INC. PROCEMEX OY PROCEMEX OY LTD PROCESS CONTROLS CORP

PROCESS TRAINING CONSULTANTS INC

PROCTER & GAMBLE PROFLOW INC PROMINENT GROUP **PRUFTECHNIK**

PULMAC SYSTEMS INTERNATIONAL

PULSAR AMERICA INC. PURDUE UNIVERSITY **QMS SERVICES**

R.W. BARON PROCESS EQUIPMENT, INC

RAJ CHEMICALS LTD. RAY'S TRASH SERVICE **RDI TECHNOLOGIES** REAL TECH INC.

RECYCLED PAPERBOARD ALLIANCE

RECYCLED PAPERBOARD TECHNICAL ASSOCIATION

RED GOLD INC

RENAISSANCE PERFORMANCE POLYMERS

RENUVIX LLC REPUBLIC PAPERBOARD RESOLUTE FOREST PRODUCTS REXNORD INDUSTRIES

RICHLITE

RISE BIOECONOMY

ROCHESTER INSTITUTE OF TECHNOLOGY ROCKWELL AUTOMATION

RODEWISCH, INC. ROLLAND ENTERPRISES INC. ROYAL INSTITUTE OF TECHNOLOGY RUNTECH BY GARDNER DENVER

RUNTECH SYSTEMS OY RYECO INC. SAK CONSTRUCTION SAM'S CLUB (WALMART)

SAPPI NORTH AMERICA SCHAEFFLER GROUP USA

SEIKO PMC SEKISUI SC SERVIPAP

SGS INTEGRATED PAPER SERVICES INC. - APP

SHANNON ENTERPRISES SIEMENS INDUSTRY, INC. SIG COMBIBLOC SYSTEMS GMBH SKF USA INC S-LOK NA

SMITHERS INFORMATION SMS CORPORATION SMURFIT KAPPA MEXICO

SÖDRA

SÖDRA CELL MÖRRUM SOFIDEL

SOLAR TURBINES, INC.

SOLENIS

SOLENIS FINLAND OY

SOUHEGAN WOOD PRODUCTS, INC. SOUTH CHINA UNIVERSITY OF TECHNOLOGY SOUTH FLORIDA TISSUE PAPER CO. SOUTH UNIVERSITY OF TECHNOLOGY SOUTHEAST NONWOVENS, INC. SOUTHERN ERECTORS INC.

SPECIALTY MINERALS INCORPORATED SPECTRATECH SERVICES CORP. SPECTRUM TECHNOLOGIES LTD.

SPLICE SOLUTIONS SPRAYING SYSTEMS SSC INDUSTRIES ST CROIX TISSUE INC STAPLEMAN CORPORATION STATE UNIVERSITY OF NEW YORK

STORA ENSO

STORA ENSO CONSUMER BOARD STRATEGIC MAINTENANCE RELIABILITY STRATIS PALLETS/SNYDER INDUSTRIES

SUGINO CORP.

SULLIVAN PARK CORNING INC. SULZER PUMPS SOLUTIONS INC.

SUNY-ESF

SUSTAINABLE FIBER TECHNOLOGIES SYRACUSE PULP AND PAPER

TAPPI TARGET TATE & LYLE

TECHNICAL UNIVERSITY OF DARMSTADT TECHNIDYNE CORPORATION TECHNISCHE UNIVERSITAT DARMSTADT

TECHPAP

TESTING MACHINES, INC. TETRA PAK CONV. TÉCHNOLOGIES TEUFELBERGER FIBER ROPE CORP.

TEXAS TECH UNIVERSITY THE ADERHOLD FIRM, INC. THE BOLDT COMPANY THE COLT GROUP THE LATHROP TROTTER CO.

THE UNIVERSITY OF BRITISH COLUMBIA

THIELE KAOLIN COMPANY THOMAS JEFFERSON UNIVERSTY THOMPSON INDUSTRIAL SERVICES THWING-ALBERT INSTRUMENT COMPANY

TIC - THE INDUSTRIAL COMPANY

TIMCO-CLOUTH AND CLOUTH-SPRENGER TISSUE WORLD TOKUDEN INC.

TOM RODENCAL & ASSOCIATES

TORAY INTL AMERICA

TOSCOTEC

TOSCOTEC NORTH AMERICA

TRIANGLE SALES COMPANY

TRIMBLE

TRIMBLE FORESTRY TRINSEO LLC TRIOSIM CORPORATION

TRIPLEPOINT ENVIRONMENTAL

TSE TROLLER TTU-ENTX TU DARMSTADT TU GRAZ U. S. GYPSUM INC.

U.S. COMMERCIAL SERVICE

U.S. GOVERNMENT PUBLISHING OFFICE

ULM UNIVERSITY

UMV

UNIVERSAL SERVO GROUP UNIVERSITY OF MAINE UNIVERSITY OF MANCHESTER UNIVERSITY OF MINNESOTA UNIVERSITY OF WASHINGTON

UNIVERSITY OF WISCONSIN STEVENS POINT PA

USDA, FOREST PRODUCTS LABORATORY

USDA-ARS-SRRC USG CORPORATION VAIL RUBBER WORKS VALMET AUTOMATION VALMET GMBH

VALMET, INC. VAUGHAN COMPANY, INC. VERSO CORPORATION VERSO PAPER CORPORATION VERSOCO CORPORATION VIPA LAUSANNE VOITH FABRICS INC.

VOITH PAPER VOONER PAPER MACHINERY

VTT TECHNICAL RESEARCH CENTRE OF FINLAND

W. L. GORE & ASSOCIATES, INC.

WACKER POLYMERS WALMSLEYS LTD

WATSON-MARLOW FLUID TECHNOLOGY GROUP

WEIDMANN ELECTRICAL TECHNOLOGY WEIFANG HICREDIT MACHINERY WELLS ENTERPRISES INC.

WELSPUN INDIA LTD WESTERN MICHIGAN UNIVERSITY

WESTERN TECH WESTROCK

WETEND TECHNOLOGIES LTD.

WHARTON-SMITH

WIELAND

WISCONSIN FOCUS ON ENERGY

WMU PILOT PLANTS

WOOD WPI

WPR SERVICES X-RITE GMBH X-RITE PANTONE YAMAUCHI (U.S.A.) CORP

ZOETIS



IMPORTANT INSTRUCTIONS

- 1. Please complete the entire Exhibit Application & Contract.
- 2. Make a copy of both sides of this Exhibit Application & Contract for your records.

2022 RATES

Exhibit Booth Cost* - check one	TAPPI Member	Non-Member	II. SPACE REQUIREMENTS
10' x 10' booth	□\$2,875	□\$3,100	Our desired # of booths: (each 10' deep x 10' wide)
10' x 20' booth	□\$5,200	□\$5,600	Our booth preferences are: 1st: 2nd: 3rd: 4th:
10' x 30' booth	□\$7,500	□\$8,000	III. ASSIGNMENT INFORMATION
20' x 20' booth	□\$9,600	□\$10,000	Please list any companies with product lines competitive with yours, if appl
20' x 30' booth	□\$11,700	□\$12,000	12
20' x 40' booth	□\$14,700	□\$15,000	IV. DIRECTORY INFORMATION
I. COMPANY AND EXHIBIT CONTACT INFORMATION (Please include the contacts and information you would like printed in the Official Event App.) Company Name TAPPI Member Number Contact Name Title Address			the official event app. Deadline: due 30 days from receipt of application. - V. PRODUCT CATEGORY LISTING
Contact Name Title Address			Please refer to the Product Category Listings and enter up to 5 category numbers: 1 2 3 4 5 VI. EXHIBIT COSTS
Contact Name Title Address City State/Province		Zip code	Please refer to the Product Category Listings and enter up to 5 category numbers: 1
Contact Name Title Address City State/Province Country Telephone (Please list country	y codes if located outside	Zip code the US or Canada)	Please refer to the Product Category Listings and enter up to 5 category numbers: 1
Contact Name Title Address City State/Province Country Telephone (Please list country	y codes if located outside	Zip code the US or Canada)	Please refer to the Product Category Listings and enter up to 5 category numbers: 1
Contact Name Title Address City State/Province Country Telephone (Please list country	y codes if located outside	Zip code the US or Canada)	Please refer to the Product Category Listings and enter up to 5 category numbers: 1

Total Exhibit Due	TOTAL \$	
TAPPI Sustaining Member Discount*	Sub-total \$	
Exhibit Space	Sub-total \$	

*5% discount for TAPPI Sustaining Members (does not apply for Runnability Fun Run)

B. DEPOSIT REQUIRED

A 50% deposit of the total cost must accompany a completed application if received before December 1, 2021. Full payment required after December 1, 2021.

Total Payment enclosed: \$_

FOR SHOW MANAGEMENT USE ONLY					
Date Received	By	Check#			
Deposit	MIS Number	Order Number			
Booth AssignedTotal Sq. Ft					

1. Payment by Check:

☐ Check Enclosed (please include contract with check payment) Please make checks payable in U.S. funds drawn on a U.S. bank and mail to:

TAPPICon Show Management, 1430 Spring Hill Rd, 6th Floor, McLean, VA 22102

Payment b	by Cred	it Card:	Fax to +1	.703.934.4899*
-----------	---------	----------	-----------	----------------

☐ Visa ☐ MasterCard ☐ American Express ☐ Discover
Card Number:
Expiration Date:
Cardholder Name:
Cardholder Email (for receipt purposes):

*Please do not email credit card information

3. Payment by Wire Transfer (contact memberconnection@tappi.org for bank details) Amount US \$ _____ Date of Transfer _____ *Please add US \$25 to cover bank fees *Please fax contract to +1.703.934.4899

QUESTIONS?

Contact us at +1.352.333.3345 or email TAPPICon@naylor.com

- TAPPI, the leading association for the worldwide pulp, paper and allied industries is the owner and organizer of TAPPICon 2022, hereinafter referred to as "Show" and Show includes the exhibits and any official conferences occurring with the Show. "Exhibitor" refers to the company or entity making application to rent or use space at the Show and/or sponsoring activities at the Show.
- **1. SPACE RENTAL CHARGE:** Booth space rental charges are posted on the front of the Exhibit Contract and are non-negotiable.
- 2. PAYMENT: Applications submitted prior to December 1, 2021 must be accompanied by a deposit of fifty percent (50%) of the total space rental charge, with the total balance due by December 1, 2021. Applications submitted after December 1, 2021 must be accompanied by full payment of the space rental charge.
- 3. CANCELLATION OF CONTRACT: In the event Exhibitor must cancel their request for exhibit space, the rental fee paid will be refunded in full, less 20% of the booth cost, if the notice of cancellation is received by TAPPI in writing prior to December 1, 2021. No refunds will be made after December 1, 2021, even if space is resold. In addition, Exhibitor loses the right to use any complimentary registrations, passes, discounts and/or tickets granted by this contract as part of Show participation. Show Management reserves the right to terminate this contract immediately and to withhold from Exhibitor possession of the exhibit space and Exhibitor shall forfeit all space rental fees paid if, (a) Exhibitor fails to pay all space rental charges by December 1, 2021, or (b) Exhibitor fails to perform any material terms or conditions of the contract or refuses to abide by these Rules and Regulations set forth by Show.
- 4. ELIGIBLE EXHIBITS: Show Management reserves the right to determine eligibility of any company or product to participate in the Show. Show Management can refuse rental of exhibit space to any company whose display of goods or services is not, in the opinion of Show Management, compatible with the educational character and objectives of the Show.
- 5. DEADLINES FOR EXHIBIT SPACE: The first assignment of exhibit space will be made based on applications received by November 1, 2021. Assignment of exhibit space at this time will be made based on the date the application and deposit are received, with priority given to current TAPPI Exhibitors and TAPPI Sustaining Members. After November 1, 2021 and the initial assignments have been completed, applications will be assigned on a first-come-first-served basis.
- 6. ALLOCATION OF SPACE AND ASSIGNMENT: Whenever possible, Show Management intends to make space assignments in keeping with the Exhibitor's desired location. During the initial assignments, if two or more exhibitors request the same location, preference will be given to the exhibitor by date of application receipt and TAPPI Sustaining Company Member status. TAPPI reserves the right to make the final determination of all space assignments in the best interest of the Show.
- 7. SUBLETTING OF EXHIBIT SPACE: Exhibitors may not assign, sublet or share their exhibit space with another business or firm, even if Exhibitor cancels the booth, unless approval has been obtained in writing from Show Management. Exhibitors must show goods manufactured or dealt in by Exhibitor in the regular course of Exhibitor's business. Should an article of a firm or business not contracted to participate in the Show be required for operation or demonstration in Exhibitor's display, identification of such article shall be limited to the usual and customary nameplates, imprint or trademark under which same is sold in the general course of business.
- **8. LIABILITY:** Neither TAPPI, Show Management, its members, nor the representatives and employees thereof, Naylor, or any other TAPPI authorized contract help, its official service contractors nor the facility nor its representatives and employees will be responsible for injury, loss or damage that may occur to Exhibitor or to Exhibitor's employees or property from any cause whatsoever, prior, during or subsequent to the period covered by the this contract. It is agreed by the parties that the nature of the facilities available, the presence and circulation of large numbers of people, the difficulty of effective supervision over the protection of large numbers of removable articles in numerous booths, and various other factors make it reasonable that Exhibitor shall assume risk of any injury, loss or damage, and Exhibitor, by signing this contract, hereby assumes such risk and expressly releases Show Management and its agents from any and all claims for any such loss, damage or injury. Protection against unauthorized removal of property from the booth occupied by the Exhibitor shall be the Exhibitor's responsibility.
- 9. EXHIBITOR INSURANCE: Exhibitor shall, at Exhibitor's sole cost and expense, procure and maintain through the term of this contract, comprehensive general liability insurance against claims for bodily injury or death and property damage occurring in or upon or resulting from the premises leased. Such insurance shall include contractual liability and product liability coverage, with combined single limits of liability of not less than \$1,000,000. Such insurance shall name TAPPI as an additional insured. Workers Compensation and Occupational Disease insurance shall be in full compliance with all federal and state laws, covering all of Exhibitor's employees engaged in the performance of any work for Exhibitor. All property of the Exhibitor is understood to remain under its custody and control in transit to and from the confines of the hall.
- 10. DISABILITY PROVISIONS: Exhibitor shall have sole responsibility for ensuring that their exhibit is in full compliance with the Americans with Disabilities Act and any regulations implemented by that Act.

- 11. DAMAGE TO PROPERTY: Exhibitor is liable for any damage caused to Show facilities (e.g. building floors, walls or columns), or to standard booth equipment, or to another Exhibitor's property. Exhibitor may not apply paint, lacquer, adhesives, stickers or other coating to building columns and floors or to standard booth equipment.
- **12. LABOR:** Exhibitor is required to observe all contracts in effect between service contractors and the facility.
- **13. INSTALLATION:** Exhibit installation in the facility depends on the location of Exhibitor's exhibit space. Scheduled move-in dates are published in the Exhibit Service Manual for the Show.
- Exhibit displays must be fully set up and ready by 10:00am on Monday, May 2, 2022. After that time, any unattended booths will be set up at the discretion of Show Management, and all expenses will be charged to Exhibitor. In the best interest of the Show, Show Management reserves the right to reassign any unset exhibit space after 10:00am on Monday, May 2, 2022.
- 14. DELIVERY AND REMOVAL DURING SHOW: Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during open hours of the Show without written permission from Show Management. All arrangements for delivery, during non-show hours, of supplies, such as flexible materials, cartons and products to be packaged must be made with Show Management. No deliveries may be made during show hours.
- 15. REMOVAL OF HAND-CARRIED MATERIALS: Removal passes will be required to remove any materials from the floor. These passes are available from TAPPI Show Management. Portfolios, briefcases and packages will be subject to inspection by the security guards.
- 16. ADMITTANCE DURING NON-SHOW HOURS: Booth personnel will not be permitted to enter the exhibit floor of the Show earlier than one hour before the scheduled opening time each day of showing and will not be permitted to remain on the exhibit floor after closing hour each evening. If Exhibitor requires additional time, Exhibitor must check with Show Management at least one day prior.
- 17. INSTALLATION AND DISMANTLING PERSONNEL: Exhibitor may provide own exhibit furnishings, and may specify own independent contractor for the installation and dismantling of the Exhibitor's booth space. The Exhibitor is responsible for ensuring that any Exhibitor-appointed contractors supply Show Management with a valid Certificate of Insurance, naming TAPPI as an additional insured, with a minimum of \$1,000,000 liability coverage, including property damage. If Exhibitor uses companies other than Show's official contractors, Exhibitor must advise them to check with the Exhibitor Service Center upon their arrival. Copies of all job orders must be presented at that time for Show Management to qualify that contractor's participation. Upon verification, official service badges allowing access to the Show area during service hours only will be issued.
- **18. CONFLICTING EVENTS DURING SHOW HOURS:** Exhibitor and Sponsors agrees not to extend invitations, call meetings, hospitality events or otherwise encourage the absence of industry professionals from the Show and meeting rooms during the hours of all Show activities. All requests for meeting rooms, hotel suites and special function rooms must be approved by Show Management. If Exhibitor and/or cancels their exhibit space or sponsorship, Exhibitor will automatically lose the opportunity to use any approved meeting rooms, hotel suites or special function rooms.
- 19. DISMANTLING: Exhibitor's displays must not be dismantled or packed in preparation for removal prior to the official closing time. Exhibitor's Booth must be fully staffed and operational during the entire Show. At the close of the event, all exhibit displays or materials left in the Booth without instructions will be packed and shipped at the discretion of Show Management, and all charges will be applied to the Exhibitor. Any Exhibitor dismantling prior to the official closing time will be fined \$500 and may lose Exhibitor priority booth selection status.
- 20. BADGES: Official badges for the Show will be required for entry into the exhibit hall at all times. Badges are not transferable and those worn by other than the person to whom issued will be confiscated. Business cards are not to be used in badge holders. Exhibitors may be granted an allotment of full conference badges per exhibit space (please refer to exhibit pricing for specifics). Badges needed in excess of this allotment must be purchased at the rate designated in the current TAPPICon 2022 exhibitor and sponsorship prospectus.
- 21. CHARACTER OF EXHIBITS: The general rule of the exhibit floor is "be a good neighbor." No exhibits will be permitted which interfere with the use of other exhibits or impede access to them or impede the free use of the aisle. Exhibitor's booth personnel, including demonstrators, hosts/hostesses and models, are required to confine their activities within Exhibitor's booth space. Apart from the specific display space for which an Exhibitor has contracted herein, no part of the facility and its grounds may be used by Exhibitor or Exhibitor's agents other than Show for display purposes of any kind or nature without Show Management approval. Within the public hotel property, Exhibitor brand or company logos, signs, and trademark displays will be limited to the official Show area only.

A. Attire. Representatives should be conservatively and appropriately attired to maintain the professional and business-like climate of the Show. Show Management reserves the right to judge the appropriateness of any attire worn by Exhibitor's personnel.

- **B. Sound:** Videos or movies relating to Exhibitor's equipment will be permitted, provided projection equipment and screen are located on the rear one-third of the booth, and all viewers stand or sit within the booth. Sound videos or movies will be permitted only if the sound is not audible in the aisle or neighboring booths. Sound systems will be permitted if tuned to a conversational level and if not objectionable to neighboring Exhibitors. Show Management will be the sole arbitrator and determiner of reasonable sound levels
- **C. Lighting:** In the best interest of the Show, Show Management reserves the right to restrict the use of glaring lights or objectionable light effects. The use of flashing electric signs or lights is not permitted.
- **D. Booth Exteriors:** The exterior of any display cabinet or structure facing a side aisle, or adjacent Exhibitor's booth must be suitably decorated at Exhibitor's expense.
- **E. Objectionable Activities:** In fairness to all Exhibitors, no obstructive or objectionable activity will be permitted during show hours. Examples of such activity include noisily operating displays, producing objectionable odors or other lewd or visual obstructions or behaviors. Show Management serves as sole judge of objectionable material or behavior.
- 22. MUSIC LICENSING: Exhibitor represents and warrants that Exhibitor shall comply with all applicable copyright restrictions involving the Show, including but not limited to, any music performance agreement between Show and BMI. Exhibitor further represents and warrants that Exhibitor shall obtain any necessary licenses or permissions under the copyright laws for use during the Show and will present Show Management a copy of such license or permission if requested by Show Management.
- 23. DISPLAY HEIGHTS: Display material (including show cases, display or storage cabinets, electrical fixtures, wire, conduits, etc.) and equipment must adhere to the Exhibit Construction Guidelines outlined on the floor plan and in the Exhibit Service Manual.
- 24. POSITIONING RUNNING MACHINERY IN RELATION TO AISLE: To ensure the safety of all Show participants, any operating machinery and equipment shall be positioned so that no portion is closer than 3 feet from the aisle.
- **25. RELOCATION OF EXHIBITS:** Show Management reserves the right to alter the location of exhibit spaces, at its sole discretion, in the best interest of the Show.
- 26. FIRE REGULATIONS: Fire regulations require that all display materials be fire resistant or treated with a flame-retardant solution to meet requirements of the standard flame test as provided in the facility for fire prevention. Electrical signs and equipment must be wired to meet the specifications of Underwriters Laboratories. No storage of any kind is allowed behind the back drapes or in the exhibit space. All cartons, crates, containers, and packaging materials will be stored by the official service contractor, as the facility has no crate storage space apart from that assigned by Show Management. Up to one day's supply of operational materials may be stored within the exhibit space. All aisles, corridors, exit areas and exit stairways must be maintained at their required width at all times that the Show is open. No obstruction such as chairs, tables, displays or other materials will be allowed to protrude into the aisles. Exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety while participating in this Show. Compliance with such laws is mandatory for all Exhibitors and the sole responsibility is Exhibitor's.
- 27. PHOTOGRAPHY AND SKETCHING: Cameras may be carried in the exhibit area, but under no circumstances may photographs be taken without expressed authority of Exhibitor concerned in each case. Sketching or drawing machinery or products on display is prohibited.
- **28. FOODSERVICE:** All approved arrangements for all food, beverage and alcohol service must be made with the caterer at the facility.
- 29. FAILURE TO HOLD SHOW. TAPPI's performance of the Contract and this Addendum, in full or in part, is subject to acts of God, pandemic, epidemic, illness or outbreak of disease, government acts or orders, war, insurrection terrorist act, radioactive contamination, curtailment or delay in transportation facilities, or any other cause outside of TAPPI's control (collectively "Force Majeure Events") that make it impossible, impracticable, inadvisable, or illegal for TAPPI to perform its obligations under the Contract and this Addendum. In the event the Show is cancelled, postponed, curtailed or abandoned due to a Force Majeure Event, Exhibitors and Sponsors will not be reimbursed for any rental fees or deposits paid.
- **30. EXHIBIT GUIDE:** To be listed in the printed Exhibit Guide, Show Management must receive the completed and signed space application and full payment prior to March 15, 2022.
- **31. AMENDMENT OF RULES:** Show Management reserves the right to make changes, or additions to these rules should the need arise. All changes and additions so made shall be binding on Exhibitor and Sponsor provided all Exhibitors and Sponsors will be advised of any changes. Any matters not specifically covered herein are subject to decision by Show Management.



COMPANY INFORMATION Company Name:			
Company Mailing Address:			
	Street Address		
City	State	Zip or Postal Code	Country
Main Telephone:	Main Fax:	Toll Free:	
Website Address:			
PRIMARY CONTACT (This person will	l receive all correspondence)		
Name:		Fitle:	
Direct Telephone: ()			
Cell/Mobile Number: ()			
BOOTH SHARE INFORMATION (F Company Name: Booth Number: *Booth Share Fee: \$250 per company:	Boo	th Size:	
Bootii Share ree. 3230 per company s	snaring. Restricted to 2 companies po	er 10x10 booth and 3 companies per	10X20 DOULIIS.
AGREEMENT SECTION (All applica	nts MUST sign below for applicatio	n to be processed)	
Full payment of total booth share fee must acco application. Upon acceptance, this application will booth dimensions, location, costs or other terms applicant will have 10 days from date of TAPPI not this application will immediately and without fucomply fully with all rules, regulations and directive authorities. Exhibitor shall be fully responsible that or omission of Exhibitor. Exhibitor agrees to agents, employees, subsidiaries and affiliates, frinclude all losses, costs, damages, or expenses an persons, including the Exhibitor, its agents, employees, the event facility or any part the annual payment dates.	Il become a binding contract between a that vary in whole or in part from those otice to deliver written notice to TAPPI arther action by either party become a sesthat may be issued in connection with to pay for any and all damages to fact defend, indemnify, and hold harmless, from any damages or charges resulting rising from, out of, or by reason of any ployees, and business invitees which a	pplication and TAPPI, unless TAPPI's acce requested by application. If any such of withdrawal of application. Failing wind binding contract between them. Apply the exhibit by TAPPI, the facilities manicility property, its owners or managed the event facility, its owners, manage from Exhibitor's use of the property, accident or bodily injury or other occuring from or out of the Exhibitor's occuring the exhibitor occuring the exhibitor occuring the exhibitor occuring t	eptance notice specifies variances are specified, thdrawal of application, dicant further agrees to agement or government is which result from any rs, officers or directors, Exhibitor's liability shall rences to any person or cupancy and use of the
Applicant's Signature			ate
Print Name			
PAYMENT METHOD (Please select o Check or Money Order Please make checks payable to TAPPI in U.S TAPPICOn Show Management, 1430 Sp	6. funds drawn on a U.S. bank and ma	il to:	e Fee: \$250.00
□ Credit Card – Fax completed form to			
information) Circle one: Visa MasterCard A			
Card Number:		Expira	tion Date:
Cardholder Name:	Sign	ature:	
Cardholder Email (For receipt purposes)			

RACING TOWARDS A SMART FUTURE

1000	Buildings / Facilities	4000	Environmental Control	Equipm	nent - General (continued)
1005	Acoustical / Environ. Enclosures	4005	Baghouse Equipment	5150	Industrial Equipment / Parts
1010	Brine Systems Distillation	4010	Boiler MACT Testing	5155	Label Printers
1015	Equipment Fans / Ventilation	4015	Collectors	5160	Laboratory / Pilot Plant
1020	Filter Media / Filters Fire Cntrl Equip.	4025	Dioxin Testing	5165	Manufacturers
1025	Heat Recovery Equipment	4030	Dredging Services	5170	Mechanical Seals
1030	Heaters Industrial Equipment	4032	Dust Collection – Ductwork	5175	Metric Equipment
1035	Moving Insulation Materials	4034	Dust Handling – Ductwork	5180	Moisture Meters
1040	Pallet Handling Equipment	4035	Dust Handling – Equipment	5185	Platemaking
1045	Safety Equipment Tankless	4040	Effluent Treatment Equipment	5190	Printers
1050	Water Heaters Warehouse Equip.	4045	Electrostatic Precipitators	5195	Pulleys
1055	Warehousing	4050	Erosion Control	5200	Robotics Integration
1055	Warehoushig	4055	HAPs Testing	5205	Rolls / Roll Stands
2000	Business Services	4060	Humidity Control Chambers	5210	Rubber Rollers
		4065	Hydraulic Filters	5215	Sensors
2005	Advertising / Marketing	4067	Micro Bio	5217	Shaft Alignment
2010	Alignment Consulting Services	4070	Pollution Control	5220	Single Facers
2012	Asset Recovery	4073	Retention	5225	Siphons
2015	Contractors	4075	Sensors	5230	Steam Joint
2017	Demolition	4080	Sewage / Waste Treatment	5235	Steam Systems
2019	Dryer Passivation	4085	Water Treatment Equipment	5240	Steel Fabrication
2020	Education / Training	1000	water readment Equipment	5245	Steel Rule Die Supplies
2025	Energy Management	5000	Equipment - General	5247	Suction Roll Seals
2030	Engineering Services	5010	Alignment	5250	Testing Equipment
2035	Environmental Services	5015	Anilox Rolls - Laser	5255	Tubing
2040	Financial Services	5020	Anvil Covers / Blankets	5260	Used Equipment
2045	Flexography Services	5025	Auxiliary	5263	Vibration .
2047	Lubrication Services	5030	Balers	5265	Winches
2050	Maintenance / Repair Services	5035	Bearings		
2055	Publications / Resources	5040	Belts / Drives	6000	Finishing / Converting
2060	Recruiting	5045	Box Machinery	6005	Air Conveying Systems
2065	Reliability	5050	Communications	6010	Baling Systems
2070	Research & Development	5055	Compression / Crush Testers	6015	Baling Wire
2075	Risk Management	5060	Control Systems	6020	Banding Equipment
2080	Root Cause Analysis	5065	Corrugated Parts	6025	Blades / Chambered
2085	Simulation Software	5070	Counter / Marking	6030	Blades / Knives
2090	Software	5075	Data Acquisition & Reporting	6035	Blades / Single / Wiper
2095	Testing Services	5077	Dehydration Services	6040	Bundle Breakers
2100	Warehousing	5080	Die Making	6045	Bundling Equipment
2105	Waste Management	5085	Die Storage Systems	6050	Carton Sealing Machinery
2103	waste Management	5087	Drainage Elements	6055	Chipboard Coating Equipment
3000	Chamicals / Compounds	5088	Doctor Blades	6058	Coating
	Chemicals / Compounds	5090	Dryer Bars Edge Control Equipment	6060	Core Plugs / Shafts
3005	Absorbents	5093 5095	Edgeboard	6065	Corrugated
3010	Adhesives / Laminates	5100	Flanges / Fittings	6070	Corrugated Parts
3015	Alcohols	5105	Flexo Folder Gluers	6075	Creasing Matrix
3020	Alum	5110	Formation Tester	6080	Cutters / Creasers
3025	Cleaning Compounds	5115	Gears	6085	Doublefacers
3030	Pigments	5110	Glue-Meter Pressure Rolls	6090	Dust Collectors
3035	Soluablelizers & Repellents	5125	Gripper Bars	6095	Finishing Equipment
3040	Specialty Chemicals	5130	Handles	6100	Flexo Folder Gluers
3045	Waste Water Treatment	5133	Hearing Protection	6105	Flexographic Printing Presses
3050	Wetting Agents	5135	Honeycomb	6110	Gauges
3055	Zinc	5140	Hoods		-

(OVER)

5140

5145

Hoods

Hydraulic Filters

3055

Zinc



RACING TOWARDS A SMART FUTURE

Finishin	g / Converting (cont'd)	8000	Material Handling	Process	Equipment (continued)
6115	Glue Inspection	8005	Asset Recovery	11069	Fabrics/Felts
6120	Ink	8010	Baling Systems	11070	Feed Screws
6125	Inking Equipment	8015	Belt Fasteners	11075	Feminine Hygiene Lines
6130	Labeling Machines	8020	Belts / Belting	11080	Flotation Dryer
6135	Linerboard	8025	Conveyor Fittings	11085	Gaskets / Packing / Seals
6140	Load Formers	8030	Conveyors	11087	Head Boxes
6145	Loaders	8035	Core Chuck	11090	Incontinence Lines
6150	Make Ready	8040	Couplings	11095	Infrared Drying Systems
6155	Matrix Removal	8045	Cranes	11100	Knife-Gate Valves
6160	Metal Capping	8050	Elevators	11105	Load Formers
6165	Metering Rods	8055	Fans	11110	Lubrication Systems
6170		8060	Heavy Machinery Handling /	11115	Manufacturers
	Packaging Machinery		Handling Solutions	11120	Matrix Removal
6175	Paper Strippers Prefeeders	8065	Roll Handling Equipment	11125	Metering Pumps
6180		8070	Scrap Removal Systems	11130	Mist Eliminators
6185	Pullers	8075	Silo Cleaning	11135	Needle Looms / Needles
6190	Robotics Integration	8080	Silos	11140	Needle Valves
6195	Rotary Die Cutters	8085	Trim Removal Systems	11145	Nozzles
6200	Rubber Rollers	8090	Trucks / Lifts	11148	OCC Lines
6205	Safety Chucks			11150	Ovens
6210	Scales	9000	Materials - Raw	11155	Paper Machine
6215	Scoring Machines	9005	Carbonless Paper	11160	Pipe Fittings
6220	Scrap Removal Systems	9007	Fiber	11165	Plates
6225	Shredders	9010	Modified Starch	11170	Prefeeders
6227	Sizing	9015	Paperboard	11172	Pulping Systems
6230	Slitters / Scorers	9020	Rubber / Elastics	11175	Robotics Integration
6235	Slotters	9022	Security Fiber	11180	Rod Holders
6240	Splicing / Termination Equip.	9025	Spandex	11185	Scrap Removal Systems
6245	Stackers / Strapping Systems	9030	Specialty Paper	11187	Screening/Cleaning Systems
6250	Tape	9035	Steel	11190	Sensors
6255	Trim Removal Systems	9040	Urethanes	11195	Speed Reducers
6260	Tying Machines	3010	orethanes	11200	Starch Processing Equipment
6265	Unwind Stands	10000	Power / Energy	11205	Static Control Equipment
6270	Used Equipment	10005	Biomass Feedstock	11210	Steam Showers
6275	Wrapping Machines	10010	Dryer	11215 11220	Strainers Tanks
		10015	Drainage System	11225	Tapers
		10013	Sensors	11225	
7000	Information Control	10025	Simulation Software	11235	Traps Trim Removal Systems
7005	Actuators	10030	Steam & Condensate System	11233	Tube Fittings
7010	Alarms Systems	10035	Steam Showers	11245	Tubing & Quick Disconnects
7015	Analyzers	10033	Steam Showers	11250	Used Equipment
7020	Computer Equipment	11000	Process Equipment	11255	Valves / Washers
7025	Computer Software	11005	Air Conveying Systems	11260	Web Guides
7030	Controllers / Regulators	11010	Anvils / Knives	11265	Weld Fittings
7035	Defect Detectors / Inspection	11015	Baling Systems	11670	Wetlaid Lines
7040	Flow Meters	11020	Ball Valves	11010	Wettara Emes
7045	Gas Calibration	11025	Barrels	12000	Woodyard / Chipping
7050	Instrumentation Components	11027	Bleaching	12005	Contract Chipping
7055	Monitoring Systems	11030	Bundle Breakers	12005	contract emphing
7060	Ph Equipment	11035	Color Measurement	13000	Manufacturer - Electronic
7065	Rheometer	11040	Corrugated Parts	13000	Equipment
7070	Simulation Software	11045	Corrugating Rolls	13005	Electronic Motors
7075	Testing Equipment / Instruments	11050	Corrugator Machines	2000	21000.01110.11010.10
7080	Web Monitoring Equipment	11055	Corrugator Stackers		
1000	The Monitoring Equipment	11057	Deinking Plants	14000	Safety Equipment
		11060	Dry Laid Lines	14005	Cooling Products
		11065	Dust Collectors	14010	Hard Hats
				14015	Protective Clothing
				14020	Safety Glasses
				14025	Safety Gloves
					•

Custom Packages can be designed upon request

and the second of the second o		DIAMOND	RUBY	SAPPHIRE
	RATE	\$25,000	\$20,000	\$11,000
20' x 20' Exhibit Booth		-		
Photography Session in Exhibit Booth		•	•	
Complimentary full conference registrations (3)		-	•	
Complimentary Monday evening reception sponsorship		-	•	
Recognition in all session rooms on looping slide		-	•	-
Ribbons for on-site personnel		•	•	•
Up to 3 additional full conference registrations at deeply discounted price		•	•	•
Sponsor recognition in entryway, on conference app, and emails		•	•	
Listing and logo on TAPPICon website		•	•	•
20% off additional sponsorships		•	•	•
Sponsor sign in high traffic areas on-site		•	•	
Show bag insert (1)		•	•	
10' x 20' exhibit booth			•	
Complimentary full conference registrations (2)				•
10' x 10' exhibit booth				

Ready to start building your opportunity?

Contact Shane Holt today: (352) 333-3345 • TAPPICon@naylor.com

☐ Hotel Keycards\$6,500

☐ Mobile App......\$5,400

Your company's logo displayed on the room keys (1-sided, 2-color) for HQ



All sponsorships include a listing in the TAPPICon exhibit guide (distributed on-site), event app, sponsor ribbons to wear during TAPPICon, and appropriate signage where applicable.

Must be a TAPPIConExhibitor to take advantage of Sponsorship Opportunities.

HIGH VISIBILITY EXCLUSIVE OPPORTUNITIES

☐ Aisle Sponsor\$5,400

☐ Badge Lanyards (sponsor provided).....\$10,200

High visibility promotion and an incredible way to get your

logo on every aisle.

Every attendee will receive a lanyard with your logo on it at registration. Conference Pens (sponsor provided)\$3,250 Your company's pen will be distributed in conference bags given to all attendees Show Bags (TAPPI provides)\$8,100 Exclusive logo on one side of the conference bag.	App is used by attendees to help plan their conference experience and navigate the show floor. (Splash screen, push notifications, targeted gamification and banner ad) Notepads (sponsor provided)\$2,700 Your company's notepads will be distributed in conference bags given to all attendees.
EXCLUSIVE OPPORTUNITIES	
Antibacterial Wipe Packets (sponsor provided)	□ Lunch

Ready to start building your opportunity?

Contact Shane Holt today: (352) 333-3345 • TAPPICon@naylor.com



NON-EXCLUSIVE OPPORTUNITIES

□ Bag Insert \$1,100 each (four available) 8.5" x 11" brochure (4 pages), flyer or post card inserted in attendee bags. Larger inserts or premium items available (see your sales representative). □ Floor Stickers (plus cost of production) \$2,150 Branded stickers on floor of exhibit hall.	☐ Student Partner Program
 ☐ Hagemeyer Happy Hour	□ Digital Sponsorships The TAPPICon retargeting program helps you follow your prospects and clients virtually with real-time, actionable analytics on traffic, source, webpage visits, and more. This new program combines virtual exhibitor traffic with a broader web footprint to amplify your brand to mills before, during and after TAPPICon. Gain access to TAPPICon and TAPPI's website traffic and meet your prospects where they are, online. • Platinum – 100,000 impressions
includes recognition at the event and in the TAPPICon app. TAPPI Scavenger Hunt & University Reception Your company or university can participate in a fun scavenger hunt, designed to get everyone networking through friendly competition. Teams will be randomly formed and given a list of items to locate, clues to uncover, and trivia to answer. Your sponsorship includes a tabletop and an opportunity to be part of the game, as well as recognition in TAPPICon marketing and event app. University \$500 TAPPICon Exhibiting Company \$500 Non-Exhibiting Company \$1,000	• Gold – 75,000 impressions

2022 WOMEN'S SUMMIT SPONSORSHIP April 30, 2022: 1 pm - 5 pm ET • Reception: 5 pm - 6 pm		
Conference Keynote Sponsor		Pen and Notebook Sponsor
sponsor items may be distributed the break (company literature or giveaways, or coffee cups, napkins and coffee sleeves with your logo already printed). Women's Summit Reception Sponsor		your choosing, like a Yeti cup or a sleek padfolio? Guests will remember you long after the 2022 Women's Summit ends. Your logo will also appear on the Summit web page, app, and looping PowerPoint. Conference Supporter \$250 Your logo will appear on the Summit web page, app, and looping
logo will be displayed on the reception tables, Summit web page, app, and looping PowerPoint. A tabletop will be provided during the reception for company-provided sponsor items or literature.		PowerPoint.

Please note: Exhibitors and Sponsors will not schedule or conduct any outside commercial activity, including receptions, seminars, symposiums and hospitality suites, during the scheduled program events, whether such activities are held at or away from the conference facility, except with the prior written approval of TAPPI.

Ready to start building your opportunity? Contact Shane Holt today: (352) 333-3345 • TAPPICon@naylor.com



INSTRUCTIONS

1. Please complete the entire Sponsorship Application & Contract 2. Make a copy of both sides of this Sponsorship Application & Contract for your records.

SPONSORSHIP PACKAGES	NON-EXCLUSIVE OPPORTUNITIES
□ Diamond\$25,000	☐ Bag Insert (single insert, sponsor provided)\$1,1
Ruby\$20,000	☐ Floor Stickers (plus cost of production)
☐ Sapphire\$11,000	☐ Hagemeyer Happy Hour
□	☐ Literature Racks
HIGH VISIBILITY EXCLUSIVE OPPORTUNITIES	☐ Mentor Match Speed Networking
☐ Aisle Sponsor	☐ Student Partner Program
☐ Badge Lanyards (sponsor provided)	☐ TAPPI Scavenger Hunt & University Reception
Conference Pens (sponsor provided)\$3,250	□ \$500 University
☐ Hotel Keycards	☐ \$500 TAPPICon Exhibiting Company
☐ Mobile App	\$\text{\$1,000 Non-Exhibiting Company}
□ Notepads (sponsor provided)	☐ Digital Sponsorships
☐ Noceptus (sported) ————————————————————————————————————	☐ Platinum - 100,000 impressions
	☐ Gold – 75,000 impressions
EXCLUSIVE OPPORTUNITIES	☐ Silver – 35,000 impressions
☐ Antibacterial Wipe Packets (sponsor provided)\$2,150	
☐ Charging Stations\$3,200	WOMEN'S SUMMIT OPPORTUNITIES
☐ Coffee Breaks - choose one: ☐ Mon ☐ Tues ☐ Wed\$3,200	☐ Conference Keynote (exclusive)\$3,0
☐ Couch Pit University/Young Professionals Roundtables	☐ Break Sponsor (exclusive)
☐ Exhibit Floor Evening Reception - Monday\$5,400	☐ Reception Sponsor (non-exclusive)\$2,0
☐ Koozies (sponsor provided)\$3,200	☐ Pen and Notebook (exclusive, sponsor provided)\$5
☐ Lunch: ☐ Mon ☐ Tues ☐ Wed\$2,150	☐ Premium Attendee Gift (non-exclusive, sponsor provided)\$5
☐ Online Proceedings\$2,700	☐ Conference Supporter\$2
☐ Water Stations\$2,700	
── Wi-Fi\$5,400	
Hand Sanitizers\$2,150	
A. AMOUNT DUE	B. DEPOSIT REQUIRED
Sponsorship from aboveTOTAL \$	A 50% deposit of the total cost must accompany a completed application
Less 5% TAPPI Sustaining Member Discount\$()	received before December 1, 2021. Full payment required after December 1, 2021.
TOTAL DUE \$	TOTAL PAYMENT ENCLOSED \$
C. PAYMENT INFORMATION	D. COMPANY AND CONTACT INFORMATION
1. Payment by Check:	(Please include the contact and information you would like printed in the Exhibit Guide)
☐ Check Enclosed (Please include contract with check payment)	Company Name:
Please make checks payable to TAPPI in U.S. funds drawn on a U.S. bank and mail to:	Street:
TAPPICon Show Management, 1430 Spring Hill Road, 6th Floor, McLean, VA 22102	City: State/Province: Zip: Country:
2. Payment by Credit Card: Fax to +1.703.934.4899* ☐ Visa ☐ MasterCard ☐ American Express ☐ Discover	Website Address:
□ visa □ mastercard □ Arrierican Express □ Discover	Company Email:
Card Number:	Telephone:
Expiration Date:	Fax:
Cardholder Name:Signature:	Contact:
Cardholder Email (For receipt purposes):	
*Please do not email credit card information	Title:Contact Email:
3. Payment by Wire Transfer (Contact memberconnection@tappi.org for bank details)**	oondoo andre
Amount US \$ Date of Transfer	FOR SHOW MANAGEMENT USE ONLY
**Please add US \$25 to cover bank fees and fax contract to +1.703.934.4899	Date Received By Check#
. reads add 05 \$25 to cover builties and ray contract to 11.105.557.4033	DepositMIS NumberOrder Number
OUESTIONS?	Sponsorship Assigned

- TAPPI, the leading association for the worldwide pulp, paper and allied industries is the owner and organizer of TAPPICon 2022, hereinafter referred to as "Show" and Show includes the exhibits and any official conferences occurring with the Show. "Exhibitor" refers to the company or entity making application to rent or use space at the Show and/or sponsoring activities at the Show.
- **1. SPACE RENTAL CHARGE:** Booth space rental charges are posted on the front of the Exhibit Contract and are non-negotiable.
- 2. PAYMENT: Applications submitted prior to December 1, 2021 must be accompanied by a deposit of fifty percent (50%) of the total space rental charge, with the total balance due by December 1, 2021. Applications submitted after December 1, 2021 must be accompanied by full payment of the space rental charge.
- 3. CANCELLATION OF CONTRACT: In the event Exhibitor must cancel their request for exhibit space, the rental fee paid will be refunded in full, less 20% of the booth cost, if the notice of cancellation is received by TAPPI in writing prior to December 1, 2021. No refunds will be made after December 1, 2021, even if space is resold. In addition, Exhibitor loses the right to use any complimentary registrations, passes, discounts and/or tickets granted by this contract as part of Show participation. Show Management reserves the right to terminate this contract immediately and to withhold from Exhibitor possession of the exhibit space and Exhibitor shall forfeit all space rental fees paid if, (a) Exhibitor fails to pay all space rental charges by December 1, 2021, or (b) Exhibitor fails to perform any material terms or conditions of the contract or refuses to abide by these Rules and Regulations set forth by Show.
- **4. ELIGIBLE EXHIBITS:** Show Management reserves the right to determine eligibility of any company or product to participate in the Show. Show Management can refuse rental of exhibit space to any company whose display of goods or services is not, in the opinion of Show Management, compatible with the educational character and objectives of the Show.
- 5. DEADLINES FOR EXHIBIT SPACE: The first assignment of exhibit space will be made based on applications received by November 1, 2021. Assignment of exhibit space at this time will be made based on the date the application and deposit are received, with priority given to current TAPPI Exhibitors and TAPPI Sustaining Members. After November 1, 2021 and the initial assignments have been completed, applications will be assigned on a first-come-first-served basis.
- 6. ALLOCATION OF SPACE AND ASSIGNMENT: Whenever possible, Show Management intends to make space assignments in keeping with the Exhibitor's desired location. During the initial assignments, if two or more exhibitors request the same location, preference will be given to the exhibitor by date of application receipt and TAPPI Sustaining Company Member status. TAPPI reserves the right to make the final determination of all space assignments in the best interest of the Show.
- 7. SUBLETTING OF EXHIBIT SPACE: Exhibitors may not assign, sublet or share their exhibit space with another business or firm, even if Exhibitor cancels the booth, unless approval has been obtained in writing from Show Management. Exhibitors must show goods manufactured or dealt in by Exhibitor in the regular course of Exhibitor's business. Should an article of a firm or business not contracted to participate in the Show be required for operation or demonstration in Exhibitor's display, identification of such article shall be limited to the usual and customary nameplates, imprint or trademark under which same is sold in the general course of business.
- **8. LIABILITY:** Neither TAPPI, Show Management, its members, nor the representatives and employees thereof, Naylor, or any other TAPPI authorized contract help, its official service contractors nor the facility nor its representatives and employees will be responsible for injury, loss or damage that may occur to Exhibitor or to Exhibitor's employees or property from any cause whatsoever, prior, during or subsequent to the period covered by the this contract. It is agreed by the parties that the nature of the facilities available, the presence and circulation of large numbers of people, the difficulty of effective supervision over the protection of large numbers of removable articles in numerous booths, and various other factors make it reasonable that Exhibitor shall assume risk of any injury, loss or damage, and Exhibitor, by signing this contract, hereby assumes such risk and expressly releases Show Management and its agents from any and all claims for any such loss, damage or injury. Protection against unauthorized removal of property from the booth occupied by the Exhibitor shall be the Exhibitor's responsibility.
- 9. EXHIBITOR INSURANCE: Exhibitor shall, at Exhibitor's sole cost and expense, procure and maintain through the term of this contract, comprehensive general liability insurance against claims for bodily injury or death and property damage occurring in or upon or resulting from the premises leased. Such insurance shall include contractual liability and product liability coverage, with combined single limits of liability of not less than \$1,000,000. Such insurance shall name TAPPI as an additional insured. Workers Compensation and Occupational Disease insurance shall be in full compliance with all federal and state laws, covering all of Exhibitor's employees engaged in the performance of any work for Exhibitor. All property of the Exhibitor is understood to remain under its custody and control in transit to and from the confines of the hall.
- 10. DISABILITY PROVISIONS: Exhibitor shall have sole responsibility for ensuring that their exhibit is in full compliance with the Americans with Disabilities Act and any regulations implemented by that Act.

- 11. DAMAGE TO PROPERTY: Exhibitor is liable for any damage caused to Show facilities (e.g. building floors, walls or columns), or to standard booth equipment, or to another Exhibitor's property. Exhibitor may not apply paint, lacquer, adhesives, stickers or other coating to building columns and floors or to standard booth equipment.
- **12. LABOR:** Exhibitor is required to observe all contracts in effect between service contractors and the facility.
- **13. INSTALLATION:** Exhibit installation in the facility depends on the location of Exhibitor's exhibit space. Scheduled move-in dates are published in the Exhibit Service Manual for the Show.
- Exhibit displays must be fully set up and ready by 10:00am on Monday, May 2, 2022. After that time, any unattended booths will be set up at the discretion of Show Management, and all expenses will be charged to Exhibitor. In the best interest of the Show, Show Management reserves the right to reassign any unset exhibit space after 10:00am on Monday, May 2, 2022.
- 14. DELIVERY AND REMOVAL DURING SHOW: Under no circumstances will the delivery or removal of any portion of an exhibit be permitted during open hours of the Show without written permission from Show Management. All arrangements for delivery, during non-show hours, of supplies, such as flexible materials, cartons and products to be packaged must be made with Show Management. No deliveries may be made during show hours.
- 15. REMOVAL OF HAND-CARRIED MATERIALS: Removal passes will be required to remove any materials from the floor. These passes are available from TAPPI Show Management. Portfolios, briefcases and packages will be subject to inspection by the security guards.
- 16. ADMITTANCE DURING NON-SHOW HOURS: Booth personnel will not be permitted to enter the exhibit floor of the Show earlier than one hour before the scheduled opening time each day of showing and will not be permitted to remain on the exhibit floor after closing hour each evening. If Exhibitor requires additional time, Exhibitor must check with Show Management at least one day prior.
- 17. INSTALLATION AND DISMANTLING PERSONNEL: Exhibitor may provide own exhibit furnishings, and may specify own independent contractor for the installation and dismantling of the Exhibitor's booth space. The Exhibitor is responsible for ensuring that any Exhibitor-appointed contractors supply Show Management with a valid Certificate of Insurance, naming TAPPI as an additional insured, with a minimum of \$1,000,000 liability coverage, including property damage. If Exhibitor uses companies other than Show's official contractors, Exhibitor must advise them to check with the Exhibitor Service Center upon their arrival. Copies of all job orders must be presented at that time for Show Management to qualify that contractor's participation. Upon verification, official service badges allowing access to the Show area during service hours only will be issued.
- **18. CONFLICTING EVENTS DURING SHOW HOURS:** Exhibitor and Sponsors agrees not to extend invitations, call meetings, hospitality events or otherwise encourage the absence of industry professionals from the Show and meeting rooms during the hours of all Show activities. All requests for meeting rooms, hotel suites and special function rooms must be approved by Show Management. If Exhibitor and/or cancels their exhibit space or sponsorship, Exhibitor will automatically lose the opportunity to use any approved meeting rooms, hotel suites or special function rooms.
- 19. DISMANTLING: Exhibitor's displays must not be dismantled or packed in preparation for removal prior to the official closing time. Exhibitor's Booth must be fully staffed and operational during the entire Show. At the close of the event, all exhibit displays or materials left in the Booth without instructions will be packed and shipped at the discretion of Show Management, and all charges will be applied to the Exhibitor. Any Exhibitor dismantling prior to the official closing time will be fined \$500 and may lose Exhibitor priority booth selection status.
- 20. BADGES: Official badges for the Show will be required for entry into the exhibit hall at all times. Badges are not transferable and those worn by other than the person to whom issued will be confiscated. Business cards are not to be used in badge holders. Exhibitors may be granted an allotment of full conference badges per exhibit space (please refer to exhibit pricing for specifics). Badges needed in excess of this allotment must be purchased at the rate designated in the current TAPPICon 2022 exhibitor and sponsorship prospectus.
- 21. CHARACTER OF EXHIBITS: The general rule of the exhibit floor is "be a good neighbor." No exhibits will be permitted which interfere with the use of other exhibits or impede access to them or impede the free use of the aisle. Exhibitor's booth personnel, including demonstrators, hosts/hostesses and models, are required to confine their activities within Exhibitor's booth space. Apart from the specific display space for which an Exhibitor has contracted herein, no part of the facility and its grounds may be used by Exhibitor or Exhibitor's agents other than Show for display purposes of any kind or nature without Show Management approval. Within the public hotel property, Exhibitor brand or company logos, signs, and trademark displays will be limited to the official Show area only.
- A. Attire. Representatives should be conservatively and appropriately attired to maintain the professional and business-like climate of the Show. Show Management reserves the right to judge the appropriateness of any attire worn by Exhibitor's personnel.

- **B. Sound:** Videos or movies relating to Exhibitor's equipment will be permitted, provided projection equipment and screen are located on the rear one-third of the booth, and all viewers stand or sit within the booth. Sound videos or movies will be permitted only if the sound is not audible in the aisle or neighboring booths. Sound systems will be permitted if tuned to a conversational level and if not objectionable to neighboring Exhibitors. Show Management will be the sole arbitrator and determiner of reasonable sound
- **C. Lighting:** In the best interest of the Show, Show Management reserves the right to restrict the use of glaring lights or objectionable light effects. The use of flashing electric signs or lights is not permitted.
- **D. Booth Exteriors:** The exterior of any display cabinet or structure facing a side aisle, or adjacent Exhibitor's booth must be suitably decorated at Exhibitor's expense.
- E. Objectionable Activities: In fairness to all Exhibitors, no obstructive or objectionable activity will be permitted during show hours. Examples of such activity include noisily operating displays, producing objectionable odors or other lewd or visual obstructions or behaviors. Show Management serves as sole judge of objectionable material or behavior.
- 22. MUSIC LICENSING: Exhibitor represents and warrants that Exhibitor shall comply with all applicable copyright restrictions involving the Show, including but not limited to, any music performance agreement between Show and BMI. Exhibitor further represents and warrants that Exhibitor shall obtain any necessary licenses or permissions under the copyright laws for use during the Show and will present Show Management a copy of such license or permission if requested by Show Management.
- 23. DISPLAY HEIGHTS: Display material (including show cases, display or storage cabinets, electrical fixtures, wire, conduits, etc.) and equipment must adhere to the Exhibit Construction Guidelines outlined on the floor plan and in the Exhibit Service Manual.
- 24. POSITIONING RUNNING MACHINERY IN RELATION TO AISLE: To ensure the safety of all Show participants, any operating machinery and equipment shall be positioned so that no portion is closer than 3 feet from the aisle.
- **25. RELOCATION OF EXHIBITS:** Show Management reserves the right to alter the location of exhibit spaces, at its sole discretion, in the best interest of the Show.
- 26. FIRE REGULATIONS: Fire regulations require that all display materials be fire resistant or treated with a flame-retardant solution to meet requirements of the standard flame test as provided in the facility for fire prevention. Electrical signs and equipment must be wired to meet the specifications of Underwriters Laboratories. No storage of any kind is allowed behind the back drapes or in the exhibit space. All cartons, crates, containers, and packaging materials will be stored by the official service contractor, as the facility has no crate storage space apart from that assigned by Show Management. Up to one day's supply of operational materials may be stored within the exhibit space. All aisles, corridors, exit areas and exit stairways must be maintained at their required width at all times that the Show is open. No obstruction such as chairs, tables, displays or other materials will be allowed to protrude into the aisles. Exhibitor is charged with knowledge of all laws, ordinances and regulations pertaining to health, fire prevention and public safety while participating in this Show. Compliance with such laws is mandatory for all Exhibitors and the sole responsibility is Exhibitor's.
- 27. PHOTOGRAPHY AND SKETCHING: Cameras may be carried in the exhibit area, but under no circumstances may photographs be taken without expressed authority of Exhibitor concerned in each case. Sketching or drawing machinery or products on display is prohibited.
- **28. FOODSERVICE:** All approved arrangements for all food, beverage and alcohol service must be made with the caterer at the facility.
- 29. FAILURE TO HOLD SHOW. TAPPI's performance of the Contract and this Addendum, in full or in part, is subject to acts of God, pandemic, epidemic, illness or outbreak of disease, government acts or orders, war, insurrection terrorist act, radioactive contamination, curtailment or delay in transportation facilities, or any other cause outside of TAPPI's control (collectively "Force Majeure Events") that make it impossible, impracticable, inadvisable, or illegal for TAPPI to perform its obligations under the Contract and this Addendum. In the event the Show is cancelled, postponed, curtailed or abandoned due to a Force Majeure Event, Exhibitors and Sponsors will not be reimbursed for any rental fees or deposits paid.
- **30. EXHIBIT GUIDE:** To be listed in the printed Exhibit Guide, Show Management must receive the completed and signed space application and full payment prior to March 15, 2022.
- **31. AMENDMENT OF RULES:** Show Management reserves the right to make changes, or additions to these rules should the need arise. All changes and additions so made shall be binding on Exhibitor and Sponsor provided all Exhibitors and Sponsors will be advised of any changes. Any matters not specifically covered herein are subject to decision by Show Management.